

**Charity Registration No. 20072827**

**Company Registration No. 458201 (Republic of Ireland)**

**TURN2ME COMPANY LIMITED BY GUARANTEE  
ANNUAL REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2022**

# TURN2ME COMPANY LIMITED BY GUARANTEE

## LEGAL AND ADMINISTRATIVE INFORMATION

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<b>Directors</b>	Colette Talbot George Nursey Dion Magee Scott Ahearn John Ryan Daragh Troy	(Appointed 24 October 2022) (Appointed 24 October 2022) (Appointed 5 September 2022) (Appointed 25 July 2022)
<b>Secretary</b>	Eoin Ó Caollai	
<b>Charity number</b>	20072827	
<b>CHY Number</b>	18803	
<b>Company number</b>	458201	
<b>Principal address</b>	We Work Charlemont Exchange Charlemont Street Dublin 2	
<b>Registered office</b>	We Work Charlemont Exchange Charlemont Street Dublin 2	
<b>Auditor</b>	UHY Farrelly Dawe White Limited Unit 4A Fingal Bay Business Park Balbriggan Co. Dublin	
<b>Bankers</b>	Allied Irish Bank 6 Main Street Rathfarnham Dublin	

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# TURN2ME COMPANY LIMITED BY GUARANTEE

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# TURN2ME COMPANY LIMITED BY GUARANTEE

## CHAIRPERSON'S REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2022

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Turn2Me's vision is to create a world where mental health issues are acknowledged and are accepted and where every person in distress will feel confident to openly access the support services they need, safe in the knowledge that attitudes have changed, based on a communal understanding and willingness to support each other.

At its core, Turn2Me is about delivering free, accessible, and professional mental health services to people in Ireland. During 2022, over 950,000 people accessed our website and we delivered over 4,500 counselling sessions, 337 support groups to 2,993 people. Our service users mention many stressors including LGBTQIA+ issues, accommodation strains, job stresses, and pressures relating to studying, exams and education assignments. The main issues presenting in one-to-one counselling sessions were anxiety followed by depression. Our anxiety support group has the highest attendance.

In January 2022, we welcomed a new CEO, Fiona O'Malley, whose passion and leadership has brought new energy and ambition to the organisation. Turn2Me's focus in 2022 was to build brand awareness, continue to develop existing partnerships and provide the best possible services for our clients. The organisation refined its services to ensure we offer the most impactful services to the maximum number of people within our budget envelope. During 2022, Turn2Me launched a paid for counselling services, an additional funding stream which helps make the organisation more sustainable contributing to long term financial viability.

To extend our reach, especially to rural areas, the organisation's digital marketing, social media, fundraising, and public engagement have all been refined and Turn2me had regular appearances in national and regional media, including The Irish Times, The Irish Independent, Newstalk, Today FM, Midlands 103, Red FM and KFM to name a few. We also increased our traditional marketing, with posters for Turn2Me going up on Dublin buses, DART, and Iarnród Éireann train stations and in shopping centres. We acknowledge grants from Google and Twitter which helped us improve our branding and reach an audience that needs our support.

Turn2me continues to increase its collaboration efforts with other NGOs including USI (the Union of Students in Ireland), LGBT Ireland, BelongTo, SOS, Macra na Feirme, and Exchange House to name a few. In collaboration with Exchange House, the National Travellers Service, the final film of 'John Boy Trilogy', was premiered at The Lighthouse cinema.

Achieving the highest standards of good governance and transparency remains a fundamental consideration for the Board, as evidenced in securing the 'Triple Lock' Charities Institute Ireland status – a mark for excellence in transparency, ethical fundraising, and good governance. We have focused our efforts to continuously strengthen the Turn2Me board, committees and processes, along with ensuring we abide by all legal and regulatory requirements. Four of our board members finished their term with Turn2Me in 2022 – Lisa Quinn O'Flaherty, Oisín Scollard, Diarmuid Scollard and Cormac Farrelly. These board members contributed considerable time, passion, effort, and dedication to the charity year on year. The organisation is in a much better position because of this work. I would like to thank them for their immeasurable commitment to the charity and helping it grow over the years. We welcomed four new board members - Dion Magee, Scott Ahearn, John Ryan and Daragh Troy who bring with them vast experience across PR, clinical and legal sectors along with a passion for supporting mental health services.

We hope to continue to grow and engage our new regional and urban users in the year ahead; to improve our brand awareness via social media, strong PR performance with national and regional articles, radio interviews, and digital marketing; to improve our fundraising by applying for more grants and extending Turn2Me's sponsorship and public fundraising efforts; and by exploring new collaboration possibilities.

I would like to take this opportunity to thank all the staff, counsellors, psychotherapists, supporters, volunteers, and partners for helping Turn2Me to grow, and to further develop our community of users. I would like to particularly thank the HSE and National Office for Suicide Prevention (NOSP) for their ongoing support. Thanks to the support we get from our funders, we will continue to champion accessible mental health support services for people in Ireland, 365 days a year.

Mise le meas,

Colette Talbot  
**Chair**

Date: 10 July 2023

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# TURN2ME COMPANY LIMITED BY GUARANTEE

## DIRECTORS' REPORT

### FOR THE YEAR ENDED 31 DECEMBER 2022

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The directors present their annual report and financial statements for the year ended 31 December 2022.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's constitution, the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council. The company has applied the recommendations contained in Charities SORP (FRS 102).

#### Objectives, Mission, and Values

##### Our Vision

We want to create a world where mental health issues are acknowledged and are accepted and where every person in distress will feel confident to openly access the support services they need, safe in the knowledge that attitudes have changed, based on a communal understanding and willingness to support each other.

##### Our Mission

Turn2Me provides accessible professional online mental health services to adults and young people over the age of 12.

##### Our Values

###### Anonymity

Our services are designed to allow each user to access supports whilst retaining control over their right to privacy.

###### Dignity and Respect

Our services are here to destigmatise mental health and make it acceptable for people in society to talk openly about the state of their mental health and mental wellbeing.

###### Accessibility

Through our online resource centre, our services are available to Irish people over the age of 12, 365 days per year.

##### Our Activities

Thanks to continued funding from the HSE and National Office for Prevention of Suicide (NOSP) we have been able to promote mental health awareness with numerous media coverage resulting in over 950,000 views on our website which contains helpful mental health information and tips and sign up of 4,182 new users. We provided direct services to almost 3,000 people, delivering over 4,500 counselling sessions and 337 topical support groups. Having been awarded a grant from VHI and the Irish Youth Foundation, over the course of 2022, Turn2Me ran several mental health and wellbeing talks in secondary schools across the country to help young people and students suffering from anxiety and depression.

PR is something that Turn2Me will prioritise over the next few years. In the last 6 months of 2022, Turn2Me had an average monthly media reach of 8.6 million.

##### Events

A group of cyclists called the 'Ultra Cyclists' cycled over 2,000km in August to raise money for three charities, one of which was Turn2Me. The cyclists endured high temperatures, long days, and steep tracks over the course of six days to raise these funds. Turn2Me is extremely grateful for these fundraising efforts, which raised over €12,000.

In partnership with Rowing Ireland, St. Patrick's Rowing Club and Crew Class, Turn2Me launched a fitness fundraiser called Row Your Demons, which took place between the 25th and 31st of October 2022. The fundraiser focused on the rowing and gym communities and raised over €17,000 for Turn2Me.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## DIRECTORS' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

Exchange House, the National Travellers Service, and Turn2Me created a trilogy of short films, called the 'John Boy Trilogy', aimed at tackling suicide in the traveller community. Two of these films were launched in 2021 and are available on the Turn2Me website for public perusal. The third instalment of the trilogy premiered in the Lighthouse cinema in June 2022.

#### Structure, governance and management

Turn2Me CLG is an Irish company incorporated in 2008 under the Companies Acts. Turn2Me was founded stemming from the very personal experiences of Oisín and Diarmuid Scollard who lost their brother, Cormac, to suicide in 2003. In 2013, Turn2Me gained the support of the HSE National Office for Suicide Prevention to deliver counselling online. In 2019, Turn2Me joined forces with ReachOut Ireland to create a space for young people to find information to support their mental health online. As of December 2022, Turn2Me offers adult counselling and peer support services to adults. It also offers group support services for teenagers, young people, and adults.

The directors monitor the work of Turn2Me at each board meeting. The board is required to hold a minimum of six meetings per annum. An induction process is in place for new board members which includes meeting the Chair and the CEO, and being given access to the "Board Induction Folder". This contains all information a new board member requires including: handbooks, policies, strategy and financial, marketing and PR reports, and fundraising documentation.

The day-to-day management of the organisation is delegated to the CEO, with oversight from the board. The CEO reports to the board of directors. There are two board sub committees:

1. Finance, Audit & Risk Committee
2. Governance Committee

Terms of reference are in place for both committees. The committees play a key role in the audit process and are responsible along with the CEO for maintaining the risk register.

Turn2me is fully compliant with the Charities Governance Code and was awarded the Charities Institute Ireland's Triple Lock status in 2022. Turn2Me was nominated for the Good Governance awards and out of 240 nominations, was shortlisted to the final 3 in the LIFT (Leading Ireland's Future Together) awards, in the Accountability category.

Current membership of the board of directors and attendance at board meetings held during the year to 31 December are set out below:

DATE	COLETTE TALBOT	GEORGE HURLEY	DIARMUID SCOLLARD	OISIN SCOLLARD	LISA QUINN O'FLAHERTY	CORMAC FARRELLY	BERAIGH FROT	JOHN RYAN	DIDY MAGÉE	EDIN D'CAOLLAJ	SCOTT ANLARN	AOIFE WALSH
Feb-22	Y	Y	Y	Y	Y	Y	N/A	N/A	N/A	N/A	N/A	N
Mar-22	Y	Y	Y	Y	Y	Y	N/A	N/A	N/A	N/A	N/A	N
May-22	Y	Y	N	Y	Y	Y	N/A	N/A	N/A	N/A	N/A	N/A
Jun-22	Y	Y	Y	Y	Y	Y	N/A	N/A	N/A	N/A	N/A	N/A
Jul-22	Y	Y	Y	Y	Y	Y	Y	N/A	N/A	N/A	N/A	N/A
Sep-22	Y	Y	Y	Y	N/A	N	Y	Y	N/A	N/A	Y	N/A
Oct-22	N	Y	Y	N/A	N/A	N	Y	Y	Y	Y	Y	N/A
Nov-22	Y	Y	Y	N/A	N/A	Y	Y	Y	Y	Y	Y	N/A
Dec-22	Y	Y	Y	N/A	N/A	Y	Y	Y	Y	Y	Y	N/A

Key to meeting attendance: Y = In Attendance, N = Not in Attendance, N/A = Not on the Board at this date

Director resignations: Lisa Quinn O'Flaherty 25/07/2022, Sinead Hewson 22/03/2022, Aoife Walsh 22/03/2022, Oisín Scollard 05/09/2022, Cormac Farrelly 20/02/2023, Diarmuid Scollard 20/02/2023.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## DIRECTORS' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

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Director appointments: Dion Magee 24/10/2022, Scott Ahearn 24/10/2022, John Ryan 05/09/2022, Daragh Troy 25/07/2022.

Company secretaries during the year were as follows:

Eoin O'Caollai - appointed 25/07/2022.

Lisa Quinn O'Flaherty - appointed 22/03/2022 and resigned 25/07/2022.

Oisín Scollard - resigned 22/03/2022.

#### Achievements and Performance

#### Financial and Operational Review

The financial results for 2022 are set out in the Statement of Financial Activities on page 12.

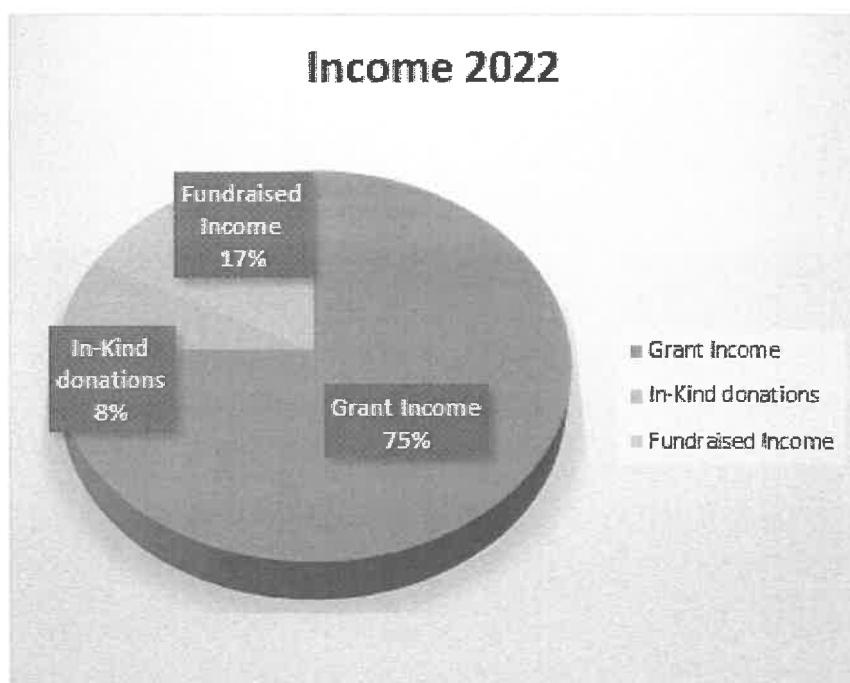
Turn2Me ended the year with total unrestricted reserves of €63,264 an increase of €9,541 on the previous year. The organisation's aim is to generate adequate unrestricted reserves at a level that ensures the stability and long-term viability of the organisation and to ensure protection from fluctuations in income. The reserves policy was reviewed by the board of directors during 2022, and it was agreed that Turn2Me should work towards holding six months average operating expenditure from the budget in unrestricted reserves.

At 31 December 2022, Turn2Me held restricted reserves amounting to €15,659. These funds will be utilised in line with donor requirements in the coming months.

Cash at bank at 31 December 2022 amounted to €92,215, an increase of €49,166 over 2021. This variance is largely due to timing on the receipt of grants around the 2021 year end. Accrued income at the year end amounted to €15,777. The balance sheet showed total assets less current liabilities of €78,923 (2021: €53,723).

#### Income

Total incoming resources for the year was €509,662 including in-kind donations of €38,993. A breakdown of income is shown below:

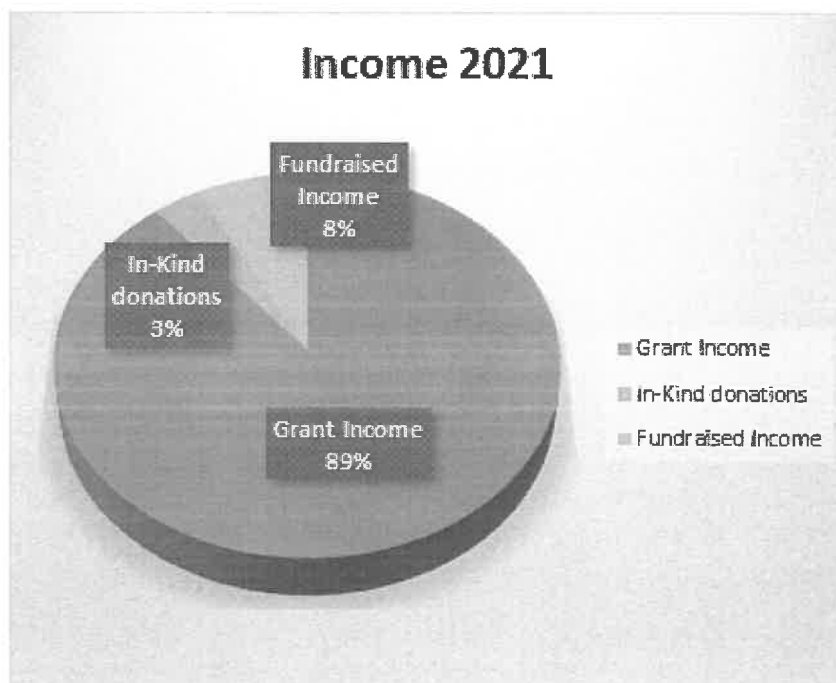


# TURN2ME COMPANY LIMITED BY GUARANTEE

## DIRECTORS' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

The comparative position for 2021 is as follows:



#### Grant Income

The National Office for Suicide Prevention contributed €269,436 towards core costs of the organisation under an agreement commenced in January 2022. The purpose of this funding was to provide 2,040 counselling sessions. €81,659 was also provided by the HSE to cover the running costs of the "Thought Catcher" service.

In 2022, the organisation received a €5,000 grant from The Irish Youth Foundation (via the VHI Health & Wellbeing fund) which supported a community engagement/outreach project in 40 secondary schools across Cork, Dublin, Donegal, Limerick, Kilkenny, and Galway.

In September 2022, The Community Foundation for Ireland agreed to support a €15,000 project providing free mental health support for Ukrainian Refugees in Ireland. This project will commence in 2023.

Grant income accounted for 75% of total income in 2022, reduced from 89% in 2021. This significant reduction in reliance on grant income comes as a result of efforts over 2022 to strengthen our income profile by diversifying income streams.

Grant income supports work under all of the organisation's three support services – its one-to-one counselling sessions, its support groups, and its "Thought Catcher" service. Turn2Me would like to acknowledge this contribution from NOSP and to thank The Ministers and officials for their support in this regard. We would also like to thank The Community Foundation for Ireland and The Irish Youth Foundation for their support during 2022.

#### Donations & Fundraised Income

Donations/fundraised income (excluding in-kind donations) amounted to €87,474 this year, a significant increase of €41,162 on prior year results which forms part of the organisations strategy to increase unrestricted reserves over the coming years. Turn2Me would like to thank all of our partners, corporates, donors and supporters for all their support during 2022.

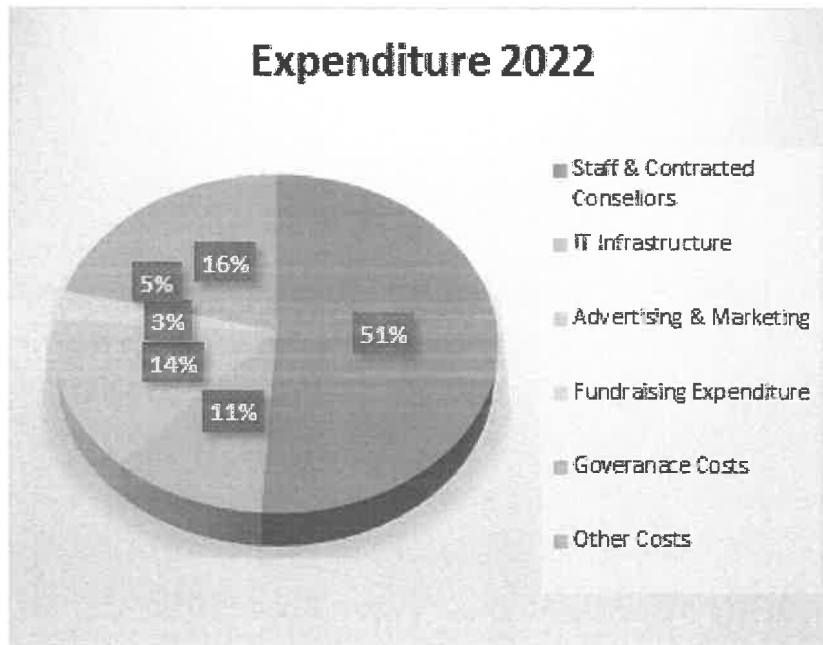


# TURN2ME COMPANY LIMITED BY GUARANTEE

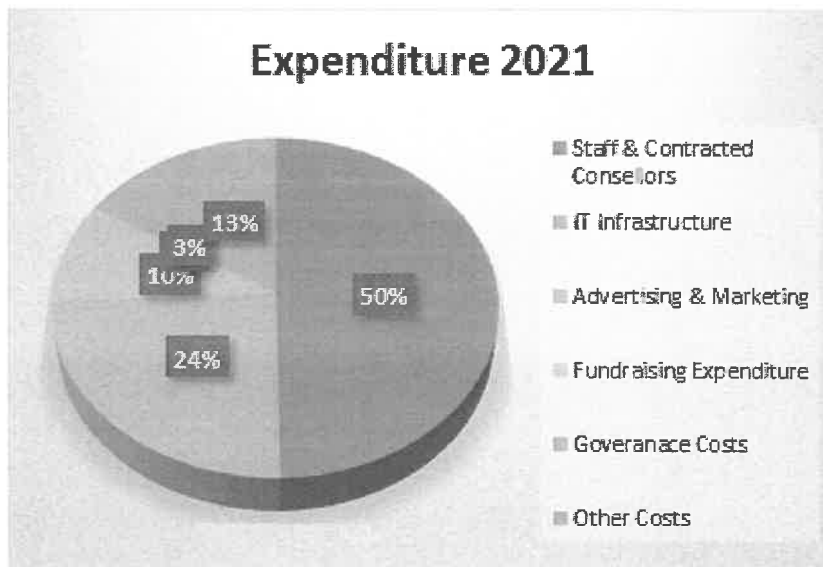
## DIRECTORS' REPORT (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

Total expenditure for the year amounted to €484,462. Expenditure was utilised to deliver with Turn2Me's support services as follows:



The comparative position for 2021 is as follows:



#### Principal Risks and Uncertainties

During the year the charity dealt with the continued uncertainty arising from the COVID 19 pandemic.

The charity has secured funding for 2023 and expects to provide services for the foreseeable future. The charity continues to have a good relationship with its funders however funding has not been secured beyond 2023 and any loss of funding from its principal funders poses a financial risk to the charity.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

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### Future Plans

Turn2Me will continue to focus on the key strategic objectives of providing free, accessible mental health services for people in Ireland 365 days a year, as well as ensuring the relevance and sustainability of the organisation into the future. The development of charity for the next three years will focus on increased brand awareness, increased user sign-ups, improved partnerships, increased fundraising efforts, increased community engagement and school talks, organisational sustainability, and ensuring our decisions are always data-driven by our users' feedback and engagement patterns.

Having reviewed the organisation's work over the past 12 months and the correlating financial statements, the Board is satisfied that Turn2Me can fund its operations and meet its financial obligations as they fall due for the period of at least 12 months from signing the financial statements.

### Auditor

In accordance with the company's constitution, a resolution proposing that UHY Farrelly Dawe White Limited be reappointed as auditor of the company will be put at a General Meeting.

### Post reporting date events

There were no significant events affecting the charity since the year end.

### Political donations

There were no political donations made during the year that would require disclosure under the Electoral Act, 1997.

### Accounting records

To ensure that adequate accounting records are kept in accordance with Sections 281 and 285 of the Companies Act 2014, the Directors have employed appropriately qualified accounting personnel and have maintained appropriate computerised accounting systems. The books and records are located at the company's registered office at We Work, Charlemont Exchange, Charlemont Street, Dublin 2.

### Disclosure of information to auditor

Each of the directors in office at the date of approval of this annual report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he / she ought to have taken as a director in order to make himself / herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 330 of the Companies Act 2014.

The directors' report was approved by the Board of Directors.

**Colette Talbot**

Director

Dated: 10 July 2023

**George Nursey**

Director

Dated: 10 July 2023

# TURN2ME COMPANY LIMITED BY GUARANTEE

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

### FOR THE YEAR ENDED 31 DECEMBER 2022

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The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable Irish law and regulations.

Irish company law requires the directors to prepare financial statements for each financial year. Under the law the directors have elected to prepare the financial statements in accordance with the Companies Act 2014 and FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' issued by the Financial Reporting Council. Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the company as at the financial year end date and of the surplus or deficit of the company for the financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the company financial statements and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for ensuring that the company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the company, enable it any time the assets, liabilities, financial position and surplus or deficit of the company to be determined with reasonable accuracy and enable them to ensure that the financial statements and Directors' Report comply with the Companies Act 2014 and enable the financial statements to be readily and properly audited. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information (information needed by the company's auditor in connection with preparing the auditor's report) of which the company's auditor is unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Signed on behalf of the board

**Colette Talbot**  
Director  
Dated: 10 July 2023

**George Nursey**  
Director  
Dated:10 July 2023

# TURN2ME COMPANY LIMITED BY GUARANTEE

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF TURN2ME COMPANY LIMITED BY GUARANTEE

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#### Opinion

We have audited the financial statements of Turn2me Company Limited by Guarantee (the 'company') for the year ended 31 December 2022 which comprise the statement of financial activities, the balance sheet, the statement of cash flows and the notes to the financial statements, including a summary of significant accounting policies. The relevant financial reporting framework that has been applied in their preparation is the Companies Act 2014 and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

In our opinion the financial statements:

- give a true and fair view of the assets, liabilities and financial position of the company as at 31 December 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2014.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and the provisions available for small entities, in the circumstances set out in note 25 to the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charity's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information in the annual report. The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### TO THE MEMBERS OF TURN2ME COMPANY LIMITED BY GUARANTEE

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#### **Opinions on other matters prescribed by the Companies Act 2014**

Based solely on the work undertaken in the course of the audit, we report that in our opinion:

- the information given in directors' report, which for the purposes of company law, is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited, and the financial statements are in agreement with the accounting records.

#### **Matters on which we are required to report by exception**

Based on the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the directors' report.

We have nothing to report in respect of our obligation under the Companies Act 2014 to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by sections 305 to 312 of the Act are not made.

#### **Responsibilities of directors for the financial statements**

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the IAASA's website at: <https://iaasa.ie/publications/description-of-the-auditors-responsibilities-for-the-audit-of-the-financial-statements/>. This description forms part of our auditor's report.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### TO THE MEMBERS OF TURN2ME COMPANY LIMITED BY GUARANTEE

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#### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the charitable company's members, as a body, in accordance with section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



**Thomas McDonagh**  
for and on behalf of UHY Farrelly Dawe White Limited

**Chartered Certified Accountants**

**Statutory Auditor**

Unit 4A

Fingal Bay Business Park

Balbriggan

Co. Dublin

10/07/2023

# TURN2ME COMPANY LIMITED BY GUARANTEE

## STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2022

	Notes	Unrestricted funds 2022 €	Restricted funds 2022 €	Total 2022 €	Unrestricted funds 2021 €	Restricted funds 2021 €	Total 2021 €
<b>Income from:</b>							
Donations and legacies	2	126,467	-	126,467	66,312	-	66,312
Charitable activities	3	-	383,195	383,195	-	536,737	536,737
<b>Total income</b>		<u>126,467</u>	<u>383,195</u>	<u>509,662</u>	<u>66,312</u>	<u>536,737</u>	<u>603,049</u>
<b>Expenditure on:</b>							
Raising funds	4	13,774	-	13,774	-	-	-
Charitable activities	5	95,744	374,944	470,688	38,732	536,737	575,469
<b>Total resources expended</b>		<u>109,518</u>	<u>374,944</u>	<u>484,462</u>	<u>38,732</u>	<u>536,737</u>	<u>575,469</u>
<b>Net incoming resources before transfers</b>		16,949	8,251	25,200	27,580	-	27,580
Transfers between funds		(7,408)	7,408	-	-	-	-
<b>Net movement in funds</b>		<u>9,541</u>	<u>15,659</u>	<u>25,200</u>	<u>27,580</u>	<u>-</u>	<u>27,580</u>
<b>Reconciliation of funds</b>							
Fund balances at 1 January 2022		53,723	-	53,723	26,143	-	26,143
<b>Fund balances at 31 December 2022</b>	<b>18</b>	<u><u>63,264</u></u>	<u><u>15,659</u></u>	<u><u>78,923</u></u>	<u><u>53,723</u></u>	<u><u>-</u></u>	<u><u>53,723</u></u>

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## BALANCE SHEET

AS AT 31 DECEMBER 2022

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	Notes	2022 €	€	2021 €	€
<b>Fixed assets</b>					
Investments	10		99		99
<b>Current assets</b>					
Stocks	11	-		4,151	
Debtors	12	28,050		52,167	
Cash at bank and in hand		92,215		43,049	
		<u>120,265</u>		<u>99,367</u>	
<b>Creditors: amounts falling due within one year</b>	13	<u>(41,441)</u>		<u>(45,743)</u>	
Net current assets			<u>78,824</u>		<u>53,624</u>
<b>Total assets less current liabilities</b>			<u><u>78,923</u></u>		<u><u>53,723</u></u>
<b>Income funds</b>					
Restricted funds	18		15,659		-
Unrestricted funds	18		63,264		53,723
			<u><u>78,923</u></u>		<u><u>53,723</u></u>

The financial statements were approved by the Directors on 10 July 2023

Colette Talbot  
Director

George Nursey  
Director

Company Registration No. 458201



# TURN2ME COMPANY LIMITED BY GUARANTEE

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2022

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	Notes	2022 €	€	2021 €	€
<b>Cash flows from operating activities</b>					
Cash generated from/(absorbed by) operations	24		49,166		(74,066)
<b>Investing activities</b>					
Purchase of subsidiaries		-		(99)	
<b>Net cash used in investing activities</b>			-		(99)
<b>Net cash used in financing activities</b>			-		-
<b>Net increase/(decrease) in cash and cash equivalents</b>			49,166		(74,165)
Cash and cash equivalents at beginning of year			43,049		117,214
<b>Cash and cash equivalents at end of year</b>			92,215		43,049

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# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

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### 1 Accounting policies

#### Charity information

Turn2me Company Limited by Guarantee is a company limited by guarantee incorporated in Ireland. The registered office is We Work, Charlemont Exchange, Charlemont Street, Dublin 2.

#### 1.1 Accounting convention

The financial statements have been prepared on a going concern basis in accordance with the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council. The company has applied the recommendations contained in Charities SORP (FRS 102) effective since 1 January 2019. The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in euro, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest €.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the directors in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

#### 1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Government grants are recognised at the fair value of the asset received or receivable when there is a reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised as income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised as income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under deeds of covenant is recognised at the time of the donation.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

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### 1 Accounting policies

(Continued)

#### 1.5 Expenditure

Expenditure is recognised when a liability is incurred. Funding provided through contractual agreements and performance related grants are recognised as goods or services supplied. Other grant payments are recognised when a constructive obligation arises that results in the payment being an unavoidable commitment.

Costs of generating funds are those costs incurred in attracting voluntary income, and those incurred in trading activities that raise funds.

Support costs include those incurred in the governance by the Board of the charity's assets and are primarily associated with constitutional and statutory requirements of managing the organisation.

#### 1.6 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Website Development costs	20% straight line
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#### 1.7 Fixed asset investments

Fixed asset investments are initially measured at transaction price excluding transaction costs, and are subsequently measured at fair value at each reporting date. Changes in fair value are recognised in net income/(expenditure) for the year. Transaction costs are expensed as incurred.

A subsidiary is an entity controlled by the charity. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

#### 1.8 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition. Items held for distribution at no or nominal consideration are measured the lower of replacement cost and cost.

Net realisable value is the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

#### 1.9 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

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#### 1 Accounting policies

(Continued)

##### 1.10 Financial instruments

The charity has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the charity's balance sheet when the charity becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

##### **Basic financial liabilities**

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

##### **Derecognition of financial liabilities**

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

##### 1.11 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2022

### 2 Donations and legacies

	Unrestricted funds 2022 €	Restricted funds 2022 €	Total 2022 €	Total 2021 €
Donations and fundraising	85,366	-	85,366	46,312
Donated goods and services	38,993	-	38,993	20,000
Other - Counselling income	2,108	-	2,108	-
	<u>126,467</u>	<u>-</u>	<u>126,467</u>	<u>66,312</u>

### 3 Income from charitable activities

	Unrestricted 2022 €	Restricted 2022 €	Total 2022 €	Total 2021 €
<u>Income from Government Agencies</u>				
HSE core funding	-	269,436	269,436	269,431
HSE - P2P	-	81,659	81,659	-
HSE - other funding	-	12,100	12,100	12,100
Pobal - Slaintecare	-	-	-	230,596
Pobal - Covid stability grant	-	-	-	14,110
	<u>-</u>	<u>363,195</u>	<u>363,195</u>	<u>526,237</u>
<u>Income from Non-Government Agencies</u>				
Other income and corporate grants	-	20,000	20,000	10,500
	<u>-</u>	<u>20,000</u>	<u>20,000</u>	<u>10,500</u>
Total	<u>-</u>	<u>383,195</u>	<u>383,195</u>	<u>536,737</u>

### 4 Raising funds

	Unrestricted funds 2022 €	Restricted funds 2022 €	Total 2022 €	Total 2021 €
<u>Fundraising and publicity</u>				
Other fundraising costs	13,774	-	13,774	-
	<u>13,774</u>	<u>-</u>	<u>13,774</u>	<u>-</u>

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

#### 5 Expenditure on charitable activities

	Unrestricted 2022 €	Restricted 2022 €	Total 2022 €	Total 2021 €
Staff costs	-	228,955	228,955	221,140
Staff training and recruitment	-	3,339	3,339	80
Rent	-	5,169	5,169	7,722
Insurance	-	4,838	4,838	4,263
Computer and website costs	11,561	39,619	51,180	140,392
Travelling expenses	-	681	681	504
Professional subscriptions	-	938	938	501
Legal and professional fees	37,048	5,622	42,670	22,951
Consultancy fees	1,505	7,007	8,512	23,927
Counsellors	-	17,175	17,175	65,177
Accountancy	-	17,786	17,786	13,273
Audit fees	-	4,428	4,428	5,974
Bank charges	-	433	433	554
Advertising	39,385	30,766	70,151	55,337
Telecommunications	985	2,395	3,380	4,490
Office expenses	1,821	4,428	6,249	6,558
Other staff costs	2,013	332	2,345	2,626
Bad debts	1,426	-	1,426	-
Counsellor expenses	-	1,033	1,033	-
	<u>95,744</u>	<u>374,944</u>	<u>470,688</u>	<u>575,469</u>

#### 6 Directors

None of the directors (or any persons connected with them) received any remuneration or benefits from the charity during the year. No out of pocket expenses were paid to directors during the year (2021: €Nil).

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

#### 7 Employees

##### Number of employees

The average monthly number of employees during the year was:

	<b>2022</b>	<b>2021</b>
	<b>Number</b>	<b>Number</b>
Management & administration	7	8

##### Employment costs

	<b>2022</b>	<b>2021</b>
	<b>€</b>	<b>€</b>
Wages and salaries	206,799	200,139
Social security costs	22,156	21,001
	<u>228,955</u>	<u>221,140</u>

The number of employees whose annual remuneration was €60,000 or more were:

	<b>2022</b>	<b>2021</b>
	<b>Number</b>	<b>Number</b>
€60,000 - €70,000	-	-
€70,001 - €80,000	-	-
€80,001 - €90,000	1	-
€90,001 - €100,000	-	-
€100,000 and above	-	-
	<u>-</u>	<u>-</u>

#### 8 Key management personnel

Key management includes the board of directors (executive and non-executive), all members of the company management, the CEO and the company secretary. The compensation paid or payable to key management for employee services is shown below:

	<b>2022</b>	<b>2021</b>
	<b>€</b>	<b>€</b>
<u>Key management compensation:</u>		
Salaries and other short-term employee benefits	75,417	-
	<u>75,417</u>	<u>-</u>

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

#### 9 Intangible fixed assets

##### Website Development costs

€

##### Cost

At 1 January 2022

13,600

Disposals

(13,600)

At 31 December 2022

-

##### Amortisation and impairment

At 1 January 2022

13,600

Disposals

(13,600)

At 31 December 2022

-

##### Carrying amount

At 31 December 2022

-

At 31 December 2021

-

#### 10 Fixed asset investments

##### Other investments

##### Cost or valuation

At 1 January 2022 & 31 December 2022

99

##### Net book value

At 31 December 2022

99

At 31 December 2021

99

Other investments comprise:

Notes

2022  
€

2021  
€

Investments in subsidiaries

23

99

99

#### 11 Stocks

2022  
€

2021  
€

Finished goods and goods for resale

-

4,151



# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

12 Debtors		2022	2021
Amounts falling due within one year:		€	€
Amounts owed by subsidiary undertakings		3,898	1,606
Other debtors		2,744	1,994
Prepayments and accrued income		21,408	48,567
		<u>28,050</u>	<u>52,167</u>
		<u><u>28,050</u></u>	<u><u>52,167</u></u>
13 Creditors: amounts falling due within one year		2022	2021
	Notes	€	€
Other taxation and social security		17,332	-
Government grants deferred	14	-	12,100
Trade creditors		3,987	14,603
Other creditors		99	99
Accruals		20,023	18,941
		<u>41,441</u>	<u>45,743</u>
		<u><u>41,441</u></u>	<u><u>45,743</u></u>
14 Deferred income		2022	2021
		€	€
Arising from government grants		-	12,100
		<u>-</u>	<u>12,100</u>
		<u><u>-</u></u>	<u><u>12,100</u></u>

At year end 31 December 2022, funds of €Nil (2021: €12,100) for the HSE Traveller Video project remained unspent.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

### 15 Key sources of funding

The following is information in relation to the government grants information per Department of Public Expenditure and Reform Circular 13/2014.

Name of Grantor	Type of Funding	Details of Funding	Amount €
HSE	NSOP Core funding	Cash received and recognised as income in 2022	<u>269,436</u>
		Term of Grant: 1 year	
		The use of the grant is restricted to the provision of the services provided by the charity.	
HSE	P2P funding	Cash received and recognised as income in 2022	<u>81,659</u>
		Term of Grant: 1 year	
		The use of the grant is restricted to the provision of the services provided by the charity.	
HSE	Traveller Video Project	Recognised as income in 2022	<u>12,100</u>
		Term of Grant: 1 year	
		The use of the grant is restricted to the provision of the services provided by the charity.	
		Grant deferred as at 1 January 2022	12,100
		Cash received 2022	-
		Grant released from deferred income c/f	<u>(12,100)</u>
		Grant deferred as at 31 December 2022	<u>-</u>

### 16 Status

The liability of the members is limited.

Every member of the Company undertakes to contribute to the assets of the Company in the event of its being wound up while he is a member of within one year afterwards for payment of the debts and liabilities of the Company contracted before he ceases to be a member and the costs, charges and expenses of winding up and for the adjustment of the rights of the contributories among themselves, such amount as may be required not exceeding €1.00.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2022

### 17 Analysis of net assets between funds

	Unrestricted funds 2022 €	Restricted funds 2022 €	Total 2022 €	Unrestricted funds 2021 €	Restricted funds 2021 €	Total 2021 €
Fund balances at 31 December 2022 are represented by:						
Investments	99	-	99	99	-	99
Current assets/(liabilities)	63,165	15,659	78,824	53,624	-	53,624
	<u>63,264</u>	<u>15,659</u>	<u>78,923</u>	<u>53,723</u>	<u>-</u>	<u>53,723</u>

#### Restricted funds

At year end restricted funds consist of:

- Unspent funds from Community Foundation Ireland of €15,000 for mental health support for Ukrainian refugees in Ireland.
- Unspent funds from VHI / Irish Youth Foundation €659 for mental health talks to secondary schools.

#### Unrestricted / General funds

The general reserve represents the free funds of the charity which are not designated for particular purposes.

### 18 Reconciliation of funds

	Opening Balance €	Income €	Expenditure €	Transfers €	Closing Balance €
Unrestricted funds	53,723	126,467	(109,518)	(7,408)	63,264
Restricted funds	-	383,195	(374,944)	7,408	15,659
	<u>53,723</u>	<u>509,662</u>	<u>(484,462)</u>	<u>-</u>	<u>78,923</u>

€7,408 was transferred from unrestricted funds to restricted funds to cover the restricted expenditure in excess of grant funding for Turn2me's core activity of the provision of online counselling services.

### 19 Financial commitments, guarantees and contingent liabilities

#### Grant funding

In the event that an agreement with HSE or Pobal is terminated, any funds which are unspent or were not spent on the specified project shall immediately become repayable by the company after allowances for charges or other expenses.

#### Litigation

At the time of signing the financial statements, the board are aware of an ongoing claim being brought by former contractor. Due to the fundamental uncertainty as to the outcome of these processes no provision for settlement costs and associated legal costs have been entered in the current year financial statements, rather the board decided to disclose this matter as a contingent liability should a future liability arise.

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 31 DECEMBER 2022

#### 20 Capital commitments

The company had no material capital commitments at the year ended 31 December 2022.

#### 21 Events after the reporting date

There were no significant events affecting the company since the year end.

#### 22 Related party transactions

Superball Limited is a subsidiary of Turn2me CLG. During the year, the company paid invoices in the amount of €3,509 (2021: €908) on behalf Superball Limited. At year end 31 December 2022, an amount of €3,898 (2021: €1,606) was owed from Superball Limited to Turn2me CLG. Included in bad debt costs is an amount of €1,426 (2021: €Nil) written off the amount owed by Superball Limited.

There were no other disclosable related party transactions during the year.

#### 23 Subsidiaries

On 23 August 2021, Turn2me CLG acquired 100% of the ordinary share capital of Superball Limited.

Details of the charity's subsidiaries at 31 December 2022 are as follows:

Name of undertaking	Registered office	Nature of business	Class of shares held	% Held	
				Direct	Indirect
Superball Ltd	WeWork, Charlemont Exchange, Charlemont Street, Dublin 2	Event management	Ordinary shares	100.00	

The aggregate capital and reserves and the result for the year of subsidiaries excluded from consolidation was as follows:

Name of undertaking	Profit/(Loss)	Capital and Reserves
	€	€
Superball Ltd	-	99

#### 24 Cash generated from operations

	2022	2021
	€	€
Surplus for the year	25,200	27,580
Movements in working capital:		
Decrease/(increase) in stocks	4,151	(4,151)
Decrease/(increase) in debtors	24,117	(50,764)
Increase/(decrease) in creditors	7,798	(34,631)
(Decrease) in deferred income	(12,100)	(12,100)
<b>Cash generated from/(absorbed by) operations</b>	<b>49,166</b>	<b>(74,066)</b>

# TURN2ME COMPANY LIMITED BY GUARANTEE

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) *FOR THE YEAR ENDED 31 DECEMBER 2022*

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### **25 Non-audit services provided by auditor**

In common with many charities of our size and nature we use our auditor to assist with the preparation of the financial statements and the provision of payroll services.

### **26 Approval of the financial statements**

The financial statements were approved and authorised for issue by the board of directors on 10 July 2023.

**TURN2ME COMPANY LIMITED BY GUARANTEE**

**SUPPLEMENTARY INFORMATION**

*(not part of the audited financial statements)*

**FOR THE YEAR ENDED 31 DECEMBER 2022**

# TURN2ME COMPANY LIMITED BY GUARANTEE

## DETAILED INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2022

	Unrestricted General	Restricted	Restricted	Restricted	Restricted	Restricted	Total
	Donations	HSE NOSP	HSE P2P	HSE Other	CFI	IYF	€
	€	€	€	€	€	€	€
<b>Income</b>							
Donations & fundraising	126,467	-	-	-	-	-	126,467
Grants and other income	-	-	-	-	15,000	5,000	20,000
HSE - SOSP	-	269,436	81,659	12,100	-	-	363,195
<b>Total income</b>	<b>126,467</b>	<b>269,436</b>	<b>81,659</b>	<b>12,100</b>	<b>15,000</b>	<b>5,000</b>	<b>509,662</b>
<b>Expenses</b>							
Staff costs	-	161,842	59,437	3,588	-	4,087	228,955
Staff training and recruitment	-	2,364	975	-	-	-	3,339
Rent	-	5,169	-	-	-	-	5,169
Insurance	-	4,838	-	-	-	-	4,838
Website development	11,561	30,499	9,120	-	-	-	51,180
Travelling expenses	-	566	-	-	-	115	681
Dues and subscriptions	-	938	-	-	-	-	938
Legal and professional fees	37,048	5,622	-	-	-	-	42,670
Consultancy fees	-	-	-	8,512	-	-	8,512
Counsellors	471	16,704	-	-	-	-	17,175
Accounting & bookkeeping	-	16,879	5,335	-	-	-	22,214
Bank charges	-	433	-	-	-	-	433
Advertising	39,385	23,974	6,792	-	-	-	70,151
Office expenses	2,806	6,683	-	-	-	139	9,628
Other staff costs	2,013	332	-	-	-	-	2,345
Bad debts	1,426	-	-	-	-	-	1,426
Counsellor expenses	1,033	-	-	-	-	-	1,033
Fundraising costs	13,774	-	-	-	-	-	13,774
<b>Total resources expended</b>	<b>109,518</b>	<b>276,844</b>	<b>81,659</b>	<b>12,100</b>	<b>-</b>	<b>4,341</b>	<b>484,462</b>
<b>Surplus/(Deficit)</b>	<b>16,949</b>	<b>(7,408)</b>	<b>-</b>	<b>-</b>	<b>15,000</b>	<b>659</b>	<b>25,200</b>
Transfers between funds	(7,408)	7,408	-	-	-	-	-
<b>Net movement in funds</b>	<b>9,541</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,000</b>	<b>659</b>	<b>25,200</b>